

Press



Release

11 New Hempstead Road, New City, NY (845) 638-5100 Fax: (845) 638-5675 Email: legclerk@co.rockland.ny.us

For Immediate Release

Contact: Laura Incalcaterra
Communications Director
Rockland County Legislature
(845) 638-5184

Legislature Evaluates Options For Sain Building

New City, NY (Sept. 15, 2016) – The Rockland County Legislature is evaluating its options following the submission of a response to a Request for Bids for the purchase of the county-owned Sain Building at 18 New Hempstead Road in New City.

One company, National Development of Newton, Mass., submitted a response today. The company failed to include the required check for 10 percent of the purchase price offer, \$4.51 million, and altered the conditions set forth in the Request for Bids.

As a result, the submission appears to constitute a nonresponsive bid, meaning that no bid was actually submitted.

Furthermore, a would-be bidder is not allowed to alter conditions to a bid request because doing so could potentially give one bidder an advantage over another in the process.

In this case, National Development substituted the terms of a previously negotiated contract for the terms spelled out in the Request for Bids, including the condition that if it does not receive site plan approval for its project, it can simply walk away from the sale.

The substituted contract was negotiated by the county Administration after the Administration issued a Request for Proposals, both without the approval of the Legislature.

The contract did not guarantee the sale and gave the bidder an advantage over others, in part because it was contingent on site plan approval being granted by the town of Clarkstown, which has sole control over the zoning of the property.

###